



Partner Newsletter

December 2011

Congratulations to Tom Santoro of NeuLogics for winning our August Typo Contest! Yes, August, we have been a little busy this fall.

Each month there will be one intentional typo, and those who report it will be entered into a random drawing for a \$25 Amazon Gift Card*. Just send an email to the Support email address at the end of this newsletter, between now and the start of the next month. There might be unintentional typos too, but since you will not know the difference, reporting those will also count!

Features of the Month

CompleteCount:

- CompleteCount is a "stock tag" module for conducting physical inventory in GP. Pre-numbered tags are placed around the facility, the count recorded on the tags, then the tags entered into CompleteCount. The software verifies that all tags have been accounted for, tallies the count from all the tags, then submits the physical inventory count adjustment into GP.

GP PowerPack:

- **SmartList Analyzer:** This a utility for performing quick

Product Information

[Advanced Preactor Integration](#)

[Complete Count](#)

[Consulting Toolkit](#)

[Extended Lot Attributes](#)

[EZImport](#)

[GP PowerPack](#)

[Horizons Migration Tool](#)

[LeanMFG](#)

[MFG Data Archive](#)

[MFG PowerPack](#)

[MTR](#)

[SpellCheck](#)

[WASPLink](#)

calculations on any SmartList object. Mathematical functions include average, frequency, mode, standard deviation and sum. It can also add calculated columns to an existing SmartList object.

- **Non-Tracked Item Serial/Lot Entry:** if you need to record serial/lot numbers on a sales transaction for non-serial/lot tracked inventory, you need this! The serial/lot numbers will print on all existing SOP reports without additional modification. The utility also has setup options to make it REQUIRED to enter serial/lot numbers when a serial/lot controlled item is sold on a drop-ship sales order (normally GP will not allow recording of serial/lots on drop-ships).
- **Series Posting Filters:** sort and restrict the display in any of the Series Post windows. Use Series Posting Filters to show only financials batches from Manufacturing, then just Mark All and Post! This utility can save a huge amount of time when batches must regularly be posted from one of the Series Post windows.

MFGData Archive:

- MFG Data Archive moves historical manufacturing data into an archive company database. It is designed to be a companion to Company Data Archive from Professional Advantage.
- Since manufacturing does not have historical tables, many of the windows can get bogged down over time as the amount of data grows. A large volume of data can also make regular database maintenance difficult because so much time is required with very large databases.
- We recently redesigned the software to achieve a 30% improvement in processing time.

MFG PowerPack:

- **OSRC Add To PO:** instead of creating a new PO to an outsourced manufacturing sequence vendor, with this feature you can add outsourced sequences to EXISTING purchase orders.

Random Branch

I thought I'd close the year with another tale about communication. This is one of my favorites, and one I've been saving since early this spring when I first learned about it.

A school for the handicapped was founded in Nicaragua in the 1970's. It included a group of about 50 deaf students. Prior to this school deaf students had been excluded from any education, and

there was no established sign-language.

The school did nothing special to accommodate the students, but just bringing a number of them together in one place, and having exposure to a classroom was a dramatic improvement. They did not teach or use sign-language, but the students started to develop their own methods of sign communication.

This language got passed down to each new class of incoming students, evolving and expanding over time.

About twenty years after the first kids graduated, researches were looking at the structure of the language and one of them realized there was an interesting commonality to a set of new words that had recently been created by the students.

The new words all related to thinking (I know, you know, remember, forget, think, etc.).

To study this they showed a short cartoon to the first group of graduates--older students who were part of the first generation that started the new language. They showed the same cartoon to the most recent group of students.

In the film an older boy plays with a toy train in front of his little brother. The older boy puts the train into a toy-box then leaves the room. His little brother removes the train from the toy box and hides it under the bed. The older boy returns to the room.

The researches asked the students: Where will the boy look for the train?

The older students all got it wrong--they all said the boy would look under the bed. The younger students all got it right, saying he would look in the toy box.

Two years later they repeated the experiment. This time some, not all, of the older students got it right. What happened? In the intervening years those older students had met some of the younger students at a local deaf association meeting....and learned the new words about "thought".

The fascinating implication of this, to me, is that language is not just a tool that allows you to describe something, it controls whether or not you can actually have the thought in the first place. The older students did not have the concept of thinking about somebody else's thinking. It means that vocabulary is not just knowing "big words", vocabulary literally is the tools of thought.

(And if you made it this far....here is the typo!).

--Brenner

* This is just for fun. There are all kinds of rules, none of which are published anywhere. We reserve the right to do anything, so don't get too picky about this. Somebody, and not our friends or family, will get an Amazon Gift Card each month. Actually, if you do win, it doesn't mean you are NOT our friend, just that you were picked at random.

